

A photograph of a woman with dark curly hair, seen from the side, kissing a young child on the cheek. The child is looking towards the camera with a slight smile. The background is a bright, indoor setting, possibly a home or a childcare facility.

# Buffalo Signature Chefs Auction

## SPONSORSHIP PROPOSAL

### WHEN

Tuesday, October 23, 2018

### WHERE

Salvatore's Italian Gardens, Buffalo, NY



## **MARCH OF DIMES LEADS THE FIGHT FOR THE HEALTH OF ALL MOMS AND BABIES.**

We believe that every baby deserves the best possible start. Unfortunately, not all babies get one. **We are changing that.** From advocacy to education to research, we're working to level the playing field so that all moms and babies are healthy. Because when a society supports every family, the future is brighter for us all. And when communities work together, even the toughest problems can be solved.

### **OUR ORGANIZATION DOES THIS BY:**

- Supporting research toward solutions that ensure every baby is born healthy.
- Advocating for policies that prioritize the health of moms and babies.
- Providing resources and programs to help moms before, during and after pregnancy.
- Educating medical professionals on known solutions to improve the care that moms and babies receive.
- Uniting local communities across the nation through events and collaboratives.
- Partnering with organizations and companies committed to helping moms and their families.

### **EACH YEAR IN THE UNITED STATES:**

- Nearly 4 million babies are born.
- Nearly half a million babies are born prematurely or with birth defects.
- More than 23,000 babies die before reaching their first birthday.
- In addition to the human toll, the societal cost of premature birth is more than \$26 billion per year.

### **IN THE LAST YEAR:**

- We funded research grants totaling nearly \$16.7 million.
- We invested \$5.56 million in maternal and child health community grants.
- More than 80,000 families with a newborn in intensive care were offered comfort and information through NICU Family Support®.
- About 16,000 babies in the U.S. received life-saving surfactant therapy developed with funding from March of Dimes.

#### Sources and Notes

Births and preterm births—National Center for Health Statistics (NCHS), final natality 2014. Birth defects—CDC estimate of the number of babies born with a birth defect. Infant mortality—NCHS, infant mortality, 2013. Societal cost—Institute of Medicine report, 2007.

# ABOUT THE BUFFALO SIGNATURE CHEFS AUCTION

The March of Dimes' premier fundraiser, Signature Chefs Auction, celebrates culinary excellence with top chefs featuring tastings of their creations for our supporters. A dynamic, interactive cocktail party atmosphere reflects regional styles and local flavors with event components that include a Live Auction and a compelling appeal to support the mission of the March of Dimes. Signature Chefs Auctions take place in more than 180 markets across the country and raised more than \$25 million in 2017.



We invite you to discuss the variety of options available for sponsorship for the Syracuse Signature Chefs Auction to help you reach an active and engaged audience. By working with your March of Dimes representative, you can create a program that meets your goals, objectives and target audience in your area, and even across the country. Together we can reach key audiences in our community.

## National Demographic Appeal





# SPONSORSHIP OPPORTUNITIES

As a sponsor of the Buffalo Signature Chefs Auction, your company will receive the following benefits throughout the campaign:

## PRESENTING SPONSOR - \$12,500

The Presenting Sponsor has an all access pass to the chefs, vintners, socialites and professionals leading up to and at the event. Take advantage of these unique and prestigious activation opportunities to highlight your company as an integrated partner with March of Dimes throughout the entire event.

“The March of Dimes Signature Chefs Auction, presented by [your company name here]”

### Pre-event

- All pre-event marketing pieces featuring “March of Dimes Signature Chefs Auction presented by [company name]”
- Recognition as a Presenting Sponsor in public relations and media efforts pertaining to the 2018 Signature Chefs Auction where appropriate
- Logo/name recognition as Presenting Sponsor featured on event promotional pieces, including but not limited to:
  - Event invitations
  - Geo-targeted event social media announcements (i.e. Facebook and Twitter)
  - Geo-targeted event emails
  - Event website with link to company website
- Use of marks and logo in mutually agreed co-branded custom promotion for Signature Chefs Auction (March of Dimes final approval)
- Opportunity to sit on the Signature Chefs Auction Committee

### Day of event

- Two (2) tables of 10 seats
- Logo/name recognition as Presenting Sponsor in the event program
- Logo/name recognition as Presenting Sponsor on all event signage and media screens
- Opportunity to give a “welcome address” to guests at event from stage (or emcee can give a message for you). Limited time messaging to be approved by March of Dimes.
- Verbal recognition as Presenting Sponsor from stage at event
- CEO letter in program



# 2018 SPONSORSHIP COMMITMENT

## SIGNATURE CHEFS AUCTION – BUFFALO, NY

Company name/donor

Please indicate how you wish to be listed on printed materials

Primary contact

Address

City State ZIP code

Phone Fax Email

Alternate contact person Fax Email

YES, we will support March of Dimes as a sponsor in the amount of \$ \_\_\_\_\_ .

I am unable to attend but I would like to make a 100% tax-deductible Tribute Gift in the amount of \$ \_\_\_\_\_ .

Signature of primary contact Date  
(My signature indicates authorization to make this commitment on behalf of my company.)

### Payment options (payment is due no later than 30 days prior to event):

- Check enclosed (payable to March of Dimes)
- Credit card

Credit card number Expiration date Security code

Name as it appears on card

Billing address (if different from above)

Signature of card holder

Please payment to our Centralize Accounts Team:  
March of Dimes Foundation  
Donation Processing Center  
PO Box 673667  
Marietta, GA 30006

Questions or details about the event contact:  
**Bonnie Webster, Executive Director**  
[BWebster@marchofdimes.org](mailto:BWebster@marchofdimes.org)  
716.583.9830