

SPONSORSHIP PROPOSAL

WHEN
October 15th, 2019

WHERE
Albany Capital Center



MARCH OF DIMES LEADS THE FIGHT FOR THE HEALTH OF ALL MOMS AND BABIES.

We believe that every baby deserves the best possible start. Unfortunately, not all babies get one. We are changing that. From advocacy to education to research, we're working to level the playing field so that all moms and babies are healthy. Because when a society supports every family, the future is brighter for us all. And when communities work together, even the toughest problems can be solved.

OUR ORGANIZATION DOES THIS BY:

- Supporting research toward solutions that ensure every baby is born healthy.
- Advocating for policies that prioritize the health of moms and babies.
- Providing resources and programs to help moms before, during and after pregnancy.
- Educating medical professionals on known solutions to improve the care that moms and babies receive.
- Uniting local communities across the nation through events and collaboratives.
- Partnering with organizations and companies committed to helping moms and their families.

EACH YEAR IN THE UNITED STATES:

- Nearly 4 million babies are born.
- Nearly half a million babies are born prematurely or with birth defects.
- More than 23,000 babies die before reaching their first birthday.
- In addition to the human toll, the societal cost of premature birth is more than \$26 billion per year.

IN THE LAST YEAR:

- We funded research grants totaling nearly \$16.7 million.
- We invested \$5.56 million in maternal and child health community grants.
- More than 80,000 families with a newborn in intensive care were offered comfort and information through NICU Family Support[®].
- About 16,000 babies in the U.S. received life-saving surfactant therapy developed with funding from March of Dimes.

Sources and Notes

Births and preterm births—National Center for Health Statistics (NCHS), final natality 2014. Birth defects—CDC estimate of the number of babies born with a birth defect. Infant mortality—NCHS, infant mortality, 2013. Societal cost—Institute of Medicine report, 2007.



SIGNATURE CHEFS GALA

Signature Chefs Gala is an awards event and fundraiser that brings together the community to recognize excellence in nursing and achievements in women's health. Awards will be presented to the most outstanding health professionals within each category.

Canidadtes are nominated by peers, managers, supervisors or even the families they have impacted. Each nomination is carefully reviewed and scored by a committee of [name] and other leaders from the community.





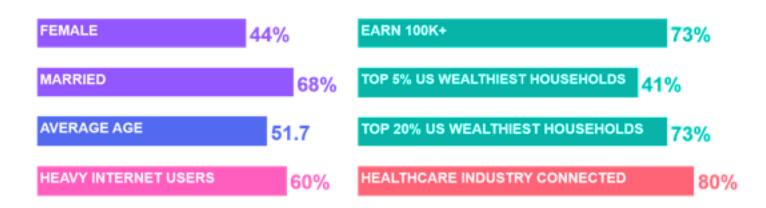




Images from the 2017 Washington Nurse of the Year event.

We invite you to discuss the variety of options available for [event name] sponsorship to help you reach an active and engaged audience. By working with your March of Dimes representative, you can create a program that meets your goals, objectives and target audience in your area, and even across the country. Together we can reach key audiences in your community.

National Demographic Appeal





As a sponsor of Signature Chef's Gala your company will receive the following benefits throughout the campaign:

PRESENTING SPONSOR—\$15,000

The Presenting Sponsor has an all access pass to the chefs, vintners, socialites and professionals leading up to and at the event. Take advantage of these unique and prestigious activation opportunities to highlight your company as an integrated partner with March of Dimes throughout the entire event.

"The March of Dimes Signature Chefs Auction, presented by your company"

Pre-event

- All pre-event marketing pieces featuring "March of Dimes Signature Chef's Gala, presented by company name"
- Recognition as a Presenting Sponsor in public relations and media efforts pertaining to the 2019
 Signature Chef's Gala where appropriate
- Logo/name recognition as Presenting Sponsor featured on event promotional pieces, including but not limited to:
 - Event invitations
 - Geo-targeted event social media announcements (i.e. Facebook and Twitter)
 - Geo-targeted event emails
 - Event website with link to company website
- Use of marks and logo in mutually agreed co-branded custom promotion
- Opportunity to sit on the Signature Chef's Gala Committee

Day of event

- Two (2) tables of 10 seats
- Logo/name recognition as Presenting Sponsor in the event program
- Logo/name recognition as Presenting Sponsor on all event signage and media screens
- Opportunity to give a "welcome address" to guests at event from stage (or emcee can give a message for you). Limited time messaging to be approved by March of Dimes.
- Verbal recognition as Presenting Sponsor from stage at event
- CEO letter in program



As a sponsor of Signature Chef's Gala], your company will receive the following benefits throughout the campaign:

PLATINUM SPONSOR—\$10,000

When you sponsor one of our night of opportunities, your company gets additional sponsor recognition. You can choose from one of the following: parking, live auction, registration, silent auction, super silent auction, or VIP reception.

Exclusivity: Your choice is based on first-confirmed sponsor, first-choice of opportunity to sponsor. The date your signed sponsorship contract is received puts you in line for choosing your night of opportunity to sponsor.

Pre-event

- Pre-event marketing pieces featuring your company as a Platinum Sponsor with logo/listing on:
 - Event invitations
 - o Geo-targeted event social media announcements (i.e. Facebook and Twitter)
 - o Geo-targeted event emails
 - Event website with link to company website
- Use of marks and logo in mutually agreed co-branded custom promotion
- Opportunity to sit on the Signature Chef's Gala Committee

Day of event

- One (1) table of 10 seats
- Full-page ad in the event program
- Logo/name recognition featured in event program
- Logo/name recognition featured on event signage and sponsor recognition slide
- Verbal recognition from stage at event



As a sponsor of Signature Chef's Gala, your company will receive the following benefits throughout the campaign:

GOLD SPONSOR—\$5,000

This special sponsorship level includes the integration of your company with one of our participating chefs. This creates a very unique and exclusive opportunity.

When you sponsor one of our signature chefs, you and your guests receive unique VIP visit from a chef at the event, plus you receive pre-event marketing benefits and night of event recognition.

 Exclusivity: Choice of chef to sponsor is based on first-confirmed sponsor, first-choice of chef to sponsor. The date your signed sponsorship contract is received puts you in line for choosing your chef to sponsor once all chefs are confirmed.

Pre-event

- Pre-event marketing pieces featuring your company as a Gold Sponsor with listing on:
 - Event invitations
 - Geo-targeted event social media announcements (i.e. Facebook and Twitter)
 - Geo-targeted event emails
- Use of March of Dimes logo (with approval)
- Opportunity to sit on the event Committee

Day of event

- One (1) table of 10 seats
- Half-page ad in the event attendee program
- Logo/name recognition featured in event program
- Logo/name recognition featured on event signage and sponsor recognition slide
- Verbal recognition from stage at event



As a sponsor of Signature Chef's Gala, your company will receive the following benefits throughout the campaign:

SILVER SPONSOR —\$2,500

Day of event

- One (1) table of 10 seats
- Quarter-page ad in the event attendee program
- Logo/name recognition featured in event program
- Logo/name recognition featured on event signage and sponsor recognition slide

TABLE SPONSOR —\$1,750

Event benefits

- One (1) table of 10 seats
- Name recognition featured in event program
- Name recognition featured on event signage and sponsor recognition slide

TRIBUTE GIFT

- Tribute gifts are 100% tax-deductible gift made in honor of [name].
- Opportunity includes onscreen logo inclusion and verbal recognition from the stage.
- [A special card will be sent sharing that a gift has been made in his or her name.



2019 SPONSORSHIP COMMITMENT

SIGNATURE CHEF'S GALA- OCTOBER 15™, 2019

Comp	anyna	me/donor			
Please	e indic	ate how you wish to be listed on p	orinted materials		
Prima	ry con	tact			
Addres	ss				
City			State	ZIP code	
Phone)		Fax	Email	
Alternate contact person			Fax	Email	
		, we will support March of Dimes e amount of \$			
	I am unable to attend but I would like to make a 100% tax-deductible Tribute Gift in the amount of \$				
		ature of primary contact signature indicates authorization	to make this commitment on	Date behalf of my company.)	
Pavme	ent op	tions (payment is due no later	than 30 davs prior to event	:	
☐ Check enclosed (payable to March of Dimes) ☐ Credit card					
		Credit card number		Expiration date	Security code
		Name as it appears on card			
		Billing address (if different from	n above)		
		Signature of card holder			

Submit payment to our Centralize Accounts Team:

March of Dimes Foundation Donation Processing Center PO Box 673667 Marietta, GA 30006 Questions or details about the event contact: Stacy Myron smyron@marchofdimes.org 518-423-1313